## THE PACIFIC TOURISM INSIGHTS CONFERENCE 2018







## The Exponential Growth of Travel and Tourism - Benefits vs Pitfalls

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# The exponential growth of Travel and Tourism – Benefits and Pitfalls

#### Presented by:

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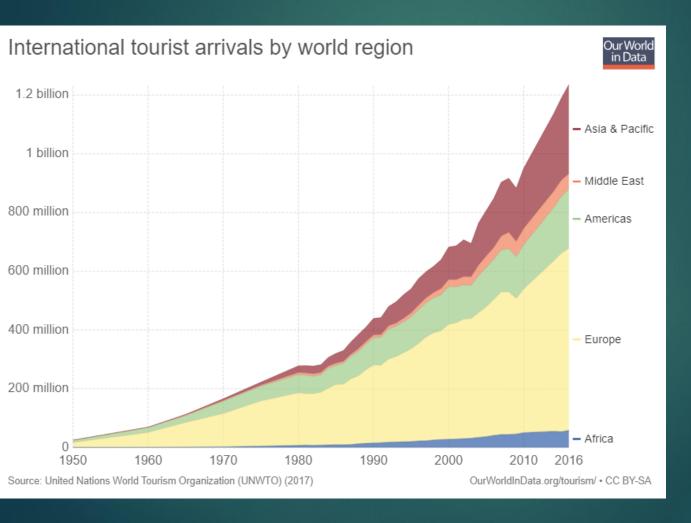
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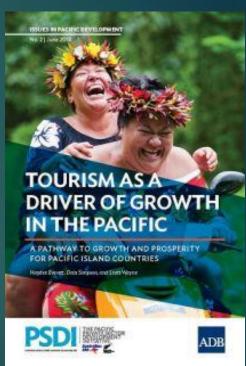
Australia





## Tourism growth







COUNCIL



But...

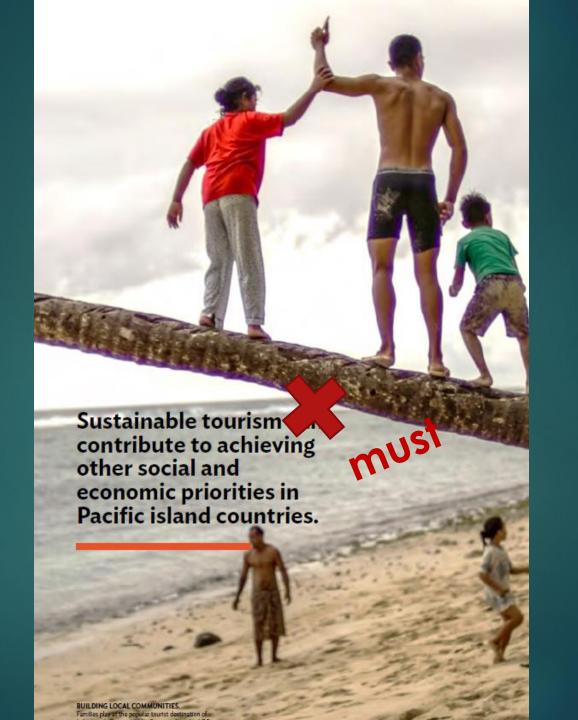
## What outcomes are we seeking from tourism?

## Pacific Tourism Strategy

#### Four sustainable pillars of the PTS:

- ▶ 1. Increasing the **economic benefits** of tourism
- 2. Conserving the region's highly distinctive environment and cultures
- 3. Ensuring visitors experience a safe environment and unique Pacific hospitality
- ▶ 4. Ensuring **effective collaboration** amongst the stakeholders

Sustainable tourism = Economy + Place + People + Visitors + Governance



## Well-being as the outcome

#### INDIVIDUAL WELL-BEING

[Populations averages and differences across groups]

#### Quality of Life

Health status

Tourism rebuilds

capital(s), e.g.:

Staff training

Ecosystem

restoration

Cultural activities

Carbon offsetting

- Work-life balance
- Education and skills
- Social connections
- Civic engagement and governance
- Environmental quality
- Personal security
- Subjective well-being

#### **Material Conditions**

- Income and wealth
- Jobs and earnings
- Housing

Tourism uses capital(s) to produce services, e.g.:

- Development
- Land use change
- "Social license"
- Ecosystem services

#### SUSTAINABILITY OF WELL-BEING OVER TIME

Requires preserving different types of capital:

- Natural capital
- Economic capital
- Human capital
- Social capital



## We need better measures

Recap:

Four capitals (Sustainable) Community well-being

- Standard measures: Tourist expenditure => GDP = > Jobs
- What else needs to be assessed?
  Full-cost accounting....





### Public sector costs

Table 3: Financial Impacts for the Four Case Study Regions 2005 (million/year)

| Region             | Total<br>Council<br>Budgets | Tourism<br>Costs | Tourism<br>Benefits | Estimated Cost or<br>Benefit per year<br>from Tourism |         | Net Financial<br>Benefit as % of<br>Total Council<br>Budget |
|--------------------|-----------------------------|------------------|---------------------|---|---------|---|
| Christchurch City  | \$267                       | \$30.1           | \$28.6              | Cost:   | \$1.6   | -0.6%   |
| Mackenzie District | \$5.9                       | \$1.17           | \$1.23              | Cost:   | \$0.177 | -3.0%   |
| Hurunui District   | \$12.2                      | \$5.9            | \$6.7               | Benefit:  | \$0.760 | +6.2%   |
| Rotorua District   | \$52.9                      | \$11.3           | \$17.3              | Benefit:  | \$6.0   | +11.3%  |

Note: These estimates cannot be considered robust over time. They are subject to assumptions and data limitations and present a single year snapshot only.

Public sector makes money from tourism, but also has to spend money.

How can we ensure a positive net balance from tourism?

## Understand the yield from each visitor



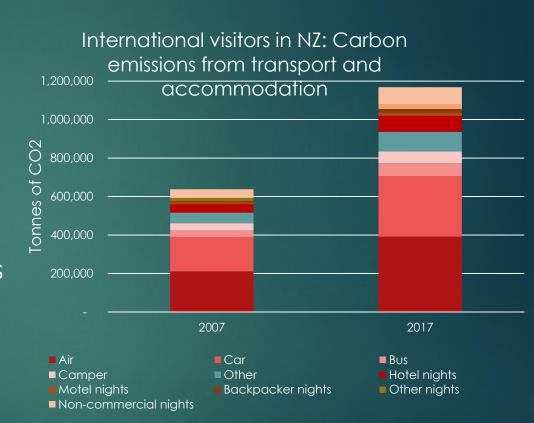






## Environmental costs

- In the Cook Islands, where tourism accounts for approximately 70% of GDP, tourism-related demand accounts for 80% of energy consumption.
- In NZ, the carbon footprint from international visitors has doubled in the last 10 years.





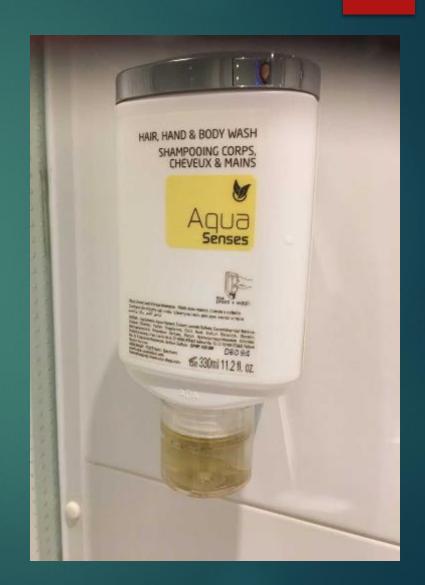


► The average guest in a hotel consumes 658 Litres of water and produces 1.9 Litres of waste (EarthCheck Data).



Tourism exports consumption but imports environmental costs.

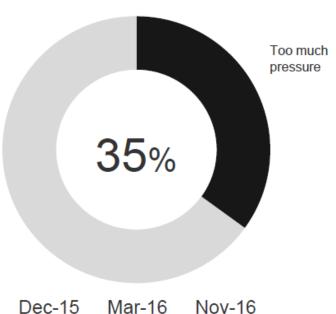




## Social costs



Perceptions of the pressure that tourists put on NZ (%), Mood of the Nation survey, March 2017

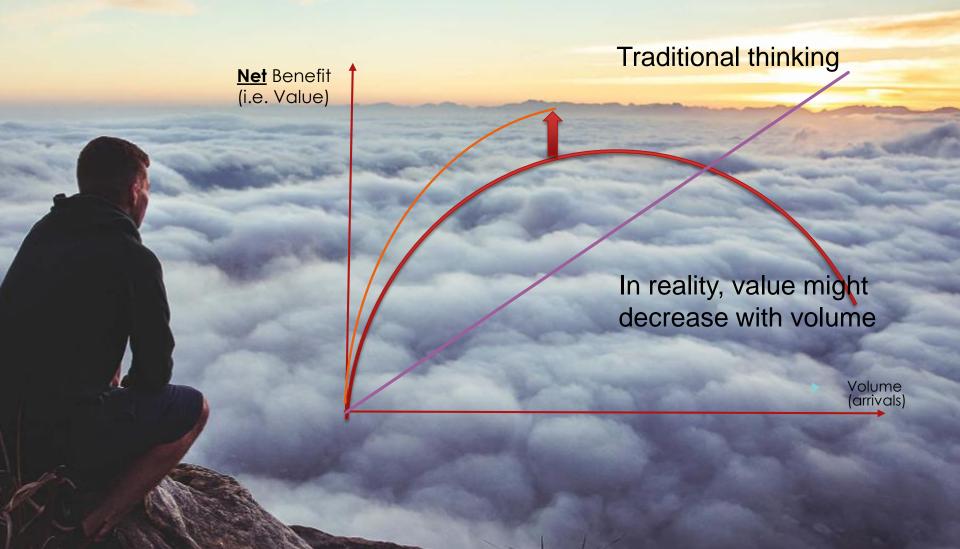


25%

34%

18%

## Value versus volume



## Stakeholders & governance

KPI – Growth and shareholder return



KPI – Social connectedness and cultural integrity



Pacific guardians

Value of tourism = Depends who you ask.

### Where to next?

- Understand what tourism development is for (and for whom)?
- Do we capture all benefits and all costs?
- Are all affected stakeholders 'being heard'?
- How does tourism link to broader economic activity and well-being?
- Tourism needs to grow capital, not erode it.
- Taking a broader perspective will generate higher yield and provide value to all.



## Questions?

