

THE PACIFIC TOURISM INSIGHTS CONFERENCE 2017

25 OCTOBER | PORT VILA, VANUATU



ONLINE TRAVEL AGENTS (OTA) AND THE CHANGING LANDSCAPE OF DISTRIBUTION

James Mooring
Strategy & Product Director, Room-Res.com

ONLINE TRAVEL AGENTS (OTA) AND THE CHANGING LANDSCAPE OF DISTRIBUTION

James Mooing
Co-founder, Room-Res.com





DESTINATION: Tahiti, French Polynesia DATES: Wed., 11 Oct. - Thu., 12 Oct. ROOMS: 1 Change search

You can save an extra 10% or more off your hotel price. Sign up to see your lower prices.

Tahiti: 56 properties

Questions? 1800 728 619



Sort By: Distance from CBD Price Guest Rating Holiday Rentals Recommended More

Search by property name

Search input field with Go button

Filter properties by

Property Class filter: 5 Stars, 4 Stars, 3 Stars



Manava Suite Resort Tahiti



4.0/5 Very good!

(372 reviews)

1 night from*

We have 5 left at

AU\$498

includes taxes and fees

Earn 956 Expedia+ points

Punaauia

1800 728 619 • Expedia Rate

Most Popular! 13 people booked this property in the last 48 hours

Booked in the last 32 minutes



Tahiti Pearl Beach Resort



3.8/5 Good!

(167 reviews)

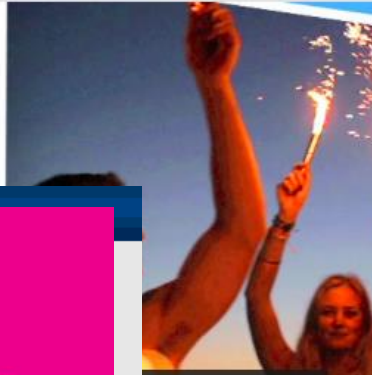
1 night from*

We have 3 left at

AU\$464

Arue

1800 728 619 • Expedia Rate



Save £40

Get £40 off your next holiday with promo code: **PAYDAYAUG**

*Min spend £600, book by 31st August

Book now >

Home Vacation Packages Flights Hotels Cars/Rail

Search Cruises | Search by Destination | Search by Cruise Line | Top Deals | Ship Finder | Group Ge

Book Cheap Cruises on Popular Cruise Lines

Save by calling a Cruise Expert Now!
Call 1.877.815.5446

Choose your destination, length, and cruise line

Destination: Any Destination

Length of Cruise: Length

Month:

Upgrad
Free Upgrad

lastminute.com

Summer sun. Enjoy up to 50% off Holidays.



live lastminute.com

BOOK NOW >



leaving from: London - all airports

going to: pick from our top 10 >>

leaving date: 12 April

return date: 15 April

direct flights only

no. of rooms: 1

adults: 2

children: 0

infants: 0

room 1 (+12) (2-11) (0-23 months)

more search options
choose airline, star rating, etc.

search

city

– guaranteed.

travelocity.com

lowest price guaranteed

दो दूनी चार

city

lowest fare to Delhi – guaranteed.

travelocity.com

lowest price guaranteed

ocity

guaranteed.

travelocity.com

lowest price guaranteed

bandbaajabaraa

ocity

lowest fare to Delhi – guaranteed.

travelocity.com

lowest price guaranteed

olympic

ocity

lowest fare to London 2012 – guaranteed.

travelocity.com

lowest price guaranteed

noodle

ocity

lowest fare to Singapore – guaranteed.

travelocity.com

lowest price guaranteed



Das Hotelportal



venerere.com™

Book hotels, B&Bs and apartments



停售马航说明

手机版 | 收藏本站 | 在线客服 | 帮助 | 积分广场 | 预付卡 | English

全场立减

全场9折

国内/国际

首页 | 酒店预订 | 酒店团购 | 国际酒店 | 公寓 | 限时抢购 | 机票预订 | 旅游指南 | 登录 | 免费注册

酒店预订 | 机票预订 | 手机版

国内酒店 | 国际酒店

目的地

入住日期

退房日期

关键词

地图搜索

搜索



订酒店/订机票 全都返现金

最高返¥1050



手机预订 返现



手机订 返更多

手机专享特价酒店

微信支付, 每单额外送10元

免费下载



快速查找周边酒店



World leader in booking accommodation

Booking.com



Anywhere

Anytime

1 guest

FOR YOU HOMES EXPERIENCES RESTAURANTS

Room type Price range Instant Book More filters

Enter dates to see the total trip price including additional fees (but excluding any taxes).



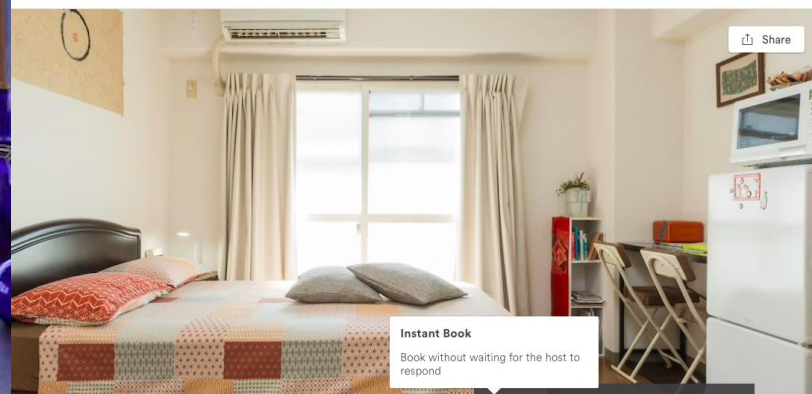
Search



View Photos



\$79 AUD per night



Become a host Trips Messages

Share

Instant Book Book without waiting for the host to respond

DESTINATION London (and vicinity), England, United Kingdom DATES Wed, Nov 15 - Thu, Nov 16 ROOMS 1 [Change search](#)

Get an extra 10% off or more on select hotels with Insider Pricing. [Join now, it's free!](#)

London (and vicinity): 3150 properties



Search by property name

Filter properties by

Property Class

- ★★★★★ 5 Stars
- ★★★★ 4 Stars
- ★★★ 3 Stars

Price Per Night

- Less than \$75
- \$75 to \$124
- \$125 to \$199
- \$200 to \$299

Neighborhood

[Reset](#)
1 selected

Amenities

[Reset](#)
Any

Property Type

[Reset](#)
Any

Popular Locations

[Reset](#)
Any

Accessibility

[Reset](#)
Any

Sort By: [Distance from Downtown](#) [Price](#) [Guest Rating](#) [Vacation Rentals](#) [More](#)

[See how we pick our recommended properties](#)



Best Western Airlink Hotel London Heathrow ★★★★★
Heathrow Airport (LHR)
844-663-2281 • Orbitz Rate
✓ Free Cancellation

3.8/5 Good! (171 reviews)
~~\$148~~ **\$103** avg/night
Sale!
LAST CHANCE! Offer ends in 01:21:30
✓ Reserve Now, Pay Later
Earn \$3.72

[Compare Prices](#) [Travelocity \\$103](#) [Hotels.com \\$103](#) [Hotwire \\$103](#) [Expedia \\$103](#)



Corinthia Hotel London ★★★★★
London
Top Luxury Hotel in the Heart of London
London's Largest Spa - Elegant Restaurants - Steps Away from Trafalgar Square - Free Breakfast During Weekends - Free WiFi.
844-664-3190 • Orbitz Rate
✓ Free Cancellation

4.9/5 Exceptional! (472 reviews)
\$999 avg/night
Sponsored
✓ Reserve Now, Pay Later
Earn \$35.95

1688 people are shopping for London properties on Orbitz right now.



Studios 2 Let Serviced Apartments - Cartwright Gardens ★★★★★
Bloomsbury
844-688-1648 • Orbitz Rate
✓ Free Cancellation

4.0/5 Very good! (5,070 reviews)
~~\$128~~ **\$125** avg/night
Earn \$4.50

[Compare Prices](#) [Hotels.com \\$129](#) [Travelocity \\$129](#) [Hotwire \\$125](#) [Expedia \\$129](#)




The Strand Palace Hotel ★★★★★
London
0.28 mi (5 min walk) from London

4.0/5 Very good! (8,111 reviews)
~~\$231~~ **\$187** avg/night

vimeo

Join over 60 million creators and brands



[Learn more](#)

SPONSORED LISTINGS

Hotels in London from \$66 - 5982
Hotels to choose from. Find Your Ideal Hotel in London - Compare over 180 Booking Sites with trivago™! www.trivago.com.au/Hotels/London • Save Time & ...
Types: Hotels

London Hotels? - Shangri-La London



(Big reveal on it's way)

< [All hotels in Sydney, New South Wales, Australia](#) Tue 14 - Wed 15 November 2017, 1 night, 1 room, 2 adults > [Change search](#)

Destination, hotel, landmark or address Hilton Sydney, Sydney, New South Wales, Australia	Check in 14/11/2017 Tuesday	Check out 15/11/2017 Wednesday	1 Night	Rooms 1	Adults 2 Aged 18+	Children 0 0-17	Search
--	-----------------------------------	--------------------------------------	------------	------------	-------------------------	-----------------------	------------------------

 **Hilton Sydney, Sydney** 5 stars
488 George Street, Sydney, NSW, 2000, Australia, (02) 8228 1927
Luxury hotel with 3 bars/lounges, near Sydney Opera House

Jump to: [Overview](#) | [Room choices](#) | [Hotel information](#) | [What's around](#)



A\$560
for 1 night
including taxes & fees

[Book Now](#)

Price Guarantee



Very Good 4.2 / 5

- Location**
Great location
 - Wellness Area**
Great wellness & sports facilities
 - Breakfast**
Tasty breakfast
 - Value for money**
Value for money could be better
- [See all 761 Hotels.com reviews](#)

< [All hotels in Sydney, New South Wales, Australia](#) Tue 14 - Wed 15 November 2017, 1 night, 1 room, 2 adults > [Change search](#)

Destination, hotel, landmark or address: Hilton Sydney, Sydney, New South Wales, Australia

Check in: 14/11/2017 (Tuesday)

Check out: 15/11/2017 (Wednesday)

Night: 1

Rooms: 1

Adults: 2 (Aged 18+)

Children: 0 (0-17)

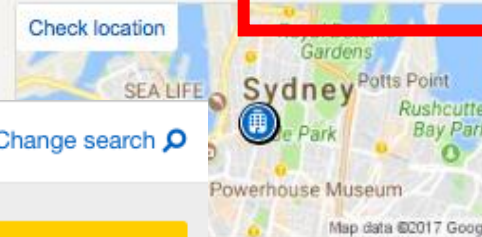
[Search](#)

Hilton Sydney, Sydney 5 stars

488 George Street, Sydney, NSW, 2000, Australia, (02) 8228 1927

Luxury hotel with 3 bars/lounges, near Sydney Opera House

Jump to: [Overview](#) | [Room choices](#) | [Hotel information](#) | [What's around](#)



A\$560
for 1 night
including taxes & fees

[Book Now](#)

Price Guarantee

DESTINATION: Sydney
DATES: Tue., 14 Nov. - Wed., 15 Nov.
ROOMS: 1

[Change search](#)

You can save an extra 10% or more off your hotel price. [Sign up](#) to see your lower prices.

Sydney: 493 properties

Questions? 1800 728 619

Sort By: [Distance from CBD](#) [Price](#) [Guest Rating](#) [Holiday Rentals](#) [Recommended](#) [More](#)

See how we pick our recommended properties

50 people are looking at your top choice. Book soon!



Hilton Sydney ●●●●●
Sydney
1800 728 619 • Expedia Rate
30 people booked this property in the last 48 hours
Booked in the last 19 minutes

4.6/5 Superb!
(5,327 reviews)
1 night from
AU\$689 AU\$560
Earn 1,121 Expedia+ points

4.2 / 5

Facilities

be better

n reviews

Search by property name

[Go](#)

Filter properties by

Booking.com

AUD

Invite and earn

List your property

Register

Sign in

Accommodation Flights Rental cars Airport taxis Restaurants

Home → Search results

Search

Destination/property name:

Hilton Sydney, George Street, ...

Are you travelling for work?

Yes No

Check-in date

Tuesday 14 November 20...

Check-out date

Wednesday 15 November...

1-night stay

Rooms

Adults

Children

Search

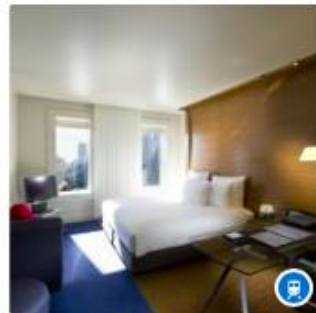
"Hilton Sydney, George Street, Sydney, New South Wales, Australia": 847 properties found - including 107 value deals!



Our top picks | Lowest price first | Review score and price | Stars | Distance from place of interest

Tip: [Open the map](#) to find your perfect place to stay near Hilton Sydney, George Street, Sydney, New South Wales, Australia

Recommended for you:



Hilton Sydney

Sydney CBD, Sydney - Show on map (0.1 km from "Hilton Sydney, George Street, Sydney, New South Wales, Australia")

Frequent travellers rate this property highly!
Popular now! 12 people are looking at this moment
Booked 40 times in the last 24 hours



Double Room **Only 3 rooms left!**

Fabulous 8.7

3,710 reviews

AUD 560

See our last remaining rooms >

Children 0-17 [Search](#)

A\$560
for 1 night
including taxes & fees

[Book Now](#)

Price Guarantee



4.2 / 5

50 people are looking at your top choice. Book soon!



Hilton Sydney

Sydney
1800 728 619 • Expedia Rate
30 people booked this property in the last 48 hours
Booked in the last 19 minutes

4.6/5 Superb!
(5,327 reviews)
1 night from

AU\$689 AU\$560

Earn 1,121 Expedia+ points

Deals

14 Nov. — 15 Nov. | 1 room, 2 adults, 0 children

Hotels.com

Check booking site for details

\$560

View Deal



Check booking site for details

\$560

View Deal



1 King Bed - Breakfast included - Non-refundable

\$560

View Deal



1 King Bed - Breakfast included - Non-refundable

\$560

View Deal



Check booking site for details

\$560

View Deal



1 King Bed - Breakfast included - Non-refundable

\$560

View Deal



Check booking site for details

\$560

View Deal



Check booking site for details

\$560

View Deal



hours
Booked in the last 19 minutes

Earn 1,121 Expedia+ points

in reviews



Meriton Suites George Street Parramatta ●●●●●

Superb, 9.0

Based on 1,713 reviews



North Sydney Harbourview Hotel ●●●●●

North Sydney, Sydney [Show map](#)

Fabulous, 8.6

Based on 4,737 reviews

"Wonderful views", "Comfortable beds", "Tasty breakfast"

Standard Queen Room
FREE cancellation, Pay later

Book with hotel AUD \$310
2 rooms left

Standard Queen Room With North Sydney...
FREE cancellation, Pay later Booking.com

AUD \$310
3 rooms left

~~AUD \$348~~

AUD \$310

For 1 night

2 rooms left!

[View Deal](#)

Book with hotel

Latest booking: 18 hours ago

Good, 7.6

Based on 743 reviews

Good for shopping", "Clean rooms"

AUD \$179

For 1 night

[View Deal](#)

Book with hotel

Latest booking: 7 hours ago



Sir Stamford at Circular Quay Hotel Sydney ●●●●●

Sydney CBD, Sydney [Show map](#)

Superb, 9.2

Based on 6,830 reviews

"Fantastic bar", "Large bathrooms", "Large rooms"

Superior Twin Room
FREE cancellation

Book with hotel AUD \$598
1 room left

Superior King Room - Free Wifi
FREE cancellation, Pay later Booking.com

AUD \$599
1 room left

Superior King
FREE cancellation, Pay later Agoda.com

AUD \$599
1 room left

Superior City King Room
FREE cancellation Wotif.com

AUD \$599
1 room left

Deluxe Twin - Room Only
FREE cancellation skoosh.com

AUD \$704

~~AUD \$704~~

AUD \$598

For 1 night

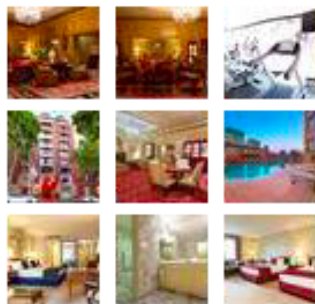
1 room left!

[View Deal](#)

Book with hotel

Latest booking: 8 hours ago

AUD \$179



[Compare 15 websites](#)



Standard Room, 1 Queen Bed
FREE cancellation Wotif.com



Standard Room, 1 Queen Bed
FREE cancellation Expedia.com.au



Queen Standard Room
getaroom.com

[Compare 8 websites](#)



(Brand Mention/Shameless
plug coming up)

Room-Res.com



Filter by

Hotel Name



Price



Stars



Destination

London, England, United Kingdom

Dates

28 Nov 2017 - 29 Nov 2017

Rooms

1 Room, 2 Guests

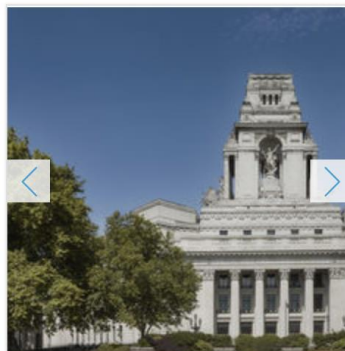
Save search

Modify search



Sort by Recommended

Showing 25 | 50 | 75 | 100



Four Seasons Hotel London at Ten Trinity Square

5/5 FREE Cancellation

TripAdvisor Traveller Rating



- Visa
- LCD TV
- Free WiFi
- In-room safe

Hotel Information View Location

Our Net Price (Avg/Night)

\$765 AUD

Book Net Price >

Online Price (Avg/Night)

\$906 AUD

\$59.30 commission

Book Online Rate



The Egerton House Hotel

5/5 FREE Cancellation

TripAdvisor Traveller Rating



- Premium bedding
- Valet parking (surcharge)
- Visa
- Limo or Town Car service available

Hotel Information View Location

Our Net Price (Avg/Night)

\$569 AUD

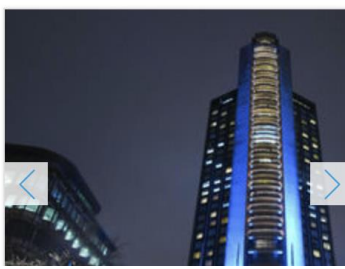
Book Net Price >

Online Price (Avg/Night)

\$582 AUD

\$36.15 commission

Book Online Rate



London Hilton on Park Lane

5/5 FREE Cancellation

TripAdvisor Traveller Rating



- 24-hour front desk
- Babysitting or childcare (surcharge)
- Number of buildings/towers -

Our Net Price (Avg/Night)

\$471 AUD

Book Net Price >

Online Price (Avg/Night)

\$541 AUD

\$20.70 commission



HYATT
REGENCY™

VIP CITY BREAK

PERTH

2 NIGHTS



 Available for 5 more days

Perth City Stay with Club Lounge Privileges

Two Nights of VIP Club Access at the Iconic Hyatt Regency Perth

\$399 Valued up to \$808

[View](#)



THE
FUTURE...